

No. F 23012/19/10-DTE(IF&SL)/LOT
GOVERNMENT OF MIZORAM
DIRECTORATE OF INSTITUTIONAL FINANCE & STATE LOTTERY

Dated Aizawl, the 20th December, 2011

INVITATION FOR EXPRESSION OF INTEREST (IEI) FOR
APPOINTMENT OF LOTTERY DISTRIBUTOR/SELLING AGENT

It is notified to all interested Indian Firms/Parties/an individual/a body corporate or other legal entity having registration under the Companies Act, 1956 (*Central Act,1956*) that the Government of Mizoram is intending to organize, promote, conduct and market Mizoram State Lottery tickets through conventional Paper type and Online system to be governed by relevant provisions of the Mizoram Lotteries (*Regulation*) Rules, 2011 with the following terms and conditions:

1. Interested Parties as mentioned above may submit their bids separately for Online and Paper Lotteries with Bumper Draws containing their credentials, past experience and technology infrastructure created by them in the fields of Lottery business having rich experience of running lotteries in various States of India for a number of years (*either Paper Lottery or Online Lottery or both*) with the necessary specifications of the technology proposed to be applied by them with authentic system, and the rate of sale proceeds offered by them per draw per scheme payable to the Government of Mizoram. ***The minimum rate fixed by the Government of India, Ministry of Home Affairs is five lakh rupees per draw for bumper and ten thousand rupees per draw for others.*** Offers less than the rates fixed by the Government of India shall be summarily rejected.
2. Interested bidders should furnish **Earnest Money** in the shape of Deposit at Call Receipt in the following denominations :-
 - (i) ₹ 50,000/- (*Rupees fifty thousand*) only for Scheduled Caste/Scheduled Tribe,
 - (ii) ₹ 1.00 lakh (*Rupees one lakh*) only for non-Scheduled Caste/Scheduled Tribe.

3. Selected Distributor/ Selling Agent should furnish ₹ 5.00 Crore (*Rupees five crore*) each for Paper and Online Lottery as **Security** in the shape of Deposit at Call Receipt issued by any Nationalized Bank having a Branch at Aizawl in favour of the Director, Institutional Finance & State Lottery, Government of Mizoram in between signing of the agreement and before the first draw is conducted.
4. Selected Distributor/Selling Agent should deposit a sum of ₹ 1.00 Crore (*Rupees one crore*) each for Paper and Online Lottery as **advance payment** of Sale Proceeds in the form of Demand Draft drawn at Aizawl in favour of the Director, Institutional Finance & State Lottery, Government of Mizoram within 10 (*ten*) working days following the date of signing an Agreement and before the first draw is conducted.
5. Selected Distributor/Selling Agent should submit ₹ 1.00 Crore (*Rupees one crore*) each for Paper and Online Lottery in the form of Demand Draft drawn on any Nationalised/Scheduled Bank located at Aizawl in favour of the Director, Institutional Finance & State Lottery, Government of Mizoram as a **Prize Pool** within 10 (*ten*) working days following the date of signing an Agreement and before the first draw is conducted.
6. Selected Distributor/Selling Agent should deposit a proportionate minimum assured revenue of ₹ 36,20,000.00 (*Rupees thirty six lakhs, twenty thousand*) annually per draw per scheme for both Paper and Online Lottery and ₹ 5,00,000.00 (*Rupees five lakhs*) annually per draw per scheme for Bumper Lottery.
7. Interested Firms/Parties, etc. should have Online Lottery technology equipment/expertise or a valid **Memorandum of Understanding (MOU)** with a reputed Online Lottery Company for procurement of such technology, a copy of which should be attached to the bid.
8. Firms/Companies, etc. or its subsidiary Company having any **outstanding liabilities** towards sale proceeds on lottery, prize money or other dues towards the Government of Mizoram, if selected for appointment, shall be required to clear all such dues before signing of agreement as Distributor/ Selling Agent of Mizoram State Lottery tickets.
9. The bidder shall be Income Tax Assessee having PAN. The latest Income Tax Return copy should be attached with the bid.

10. The legal status of the bidder, whether it is Sole Proprietorship, Private Limited Company, Partnership Firm or otherwise alongwith documentary proof should be attached with the bid.
11. The tenure of the appointment/agreement shall be 2 (*two*) years in the initial stage or as determined by the Government of Mizoram from time to time.
12. All statutory taxes, duties and charges including State Sales Tax and VAT imposed by the State Government under whose jurisdiction the Mizoram State Lottery tickets are being sold shall be borne and paid by the Distributor/Selling Agent.
13. The Government of Mizoram reserves the right to accept or reject all or any of the technical / financial bids of any Party. And, the Government is not bound to accept the highest rate or bid offered by any Party unless the offer is found to be acceptable in all respects; or considered unsound in financial or technical parameters.
14. Any conditional/incomplete bid shall be summarily rejected.
15. Interested Firms/Parties, etc. should submit their Expression of Interests on or before **17th January, 2012 (upto 12 : 00 Noon)** to the Director, Institutional Finance & State Lottery, Mizoram : Aizawl, Pin- 796001 signed by the authorized signatory with the company seal which will be opened in the same day at **12 : 20 P.M.**
16. The Bids should be in Sealed cover by means of wax embossed with brass-seal or by means of brown adhesive tape superscribing “Expression of Interest for Mizoram State Lotteries”.
17. Any Party willing to be present in the opening of the bid documents may do so with proper authorization letter duly issued by the authorised signatory of the Company/Firm/Individual, etc.

Sd/- LALRINGLIANA
Director
Institutional Finance & State Lottery
Mizoram, Aizawl.